



## Letters of Credit (LC) Operations and Trade Financing

April 7-8, 2021 | 9.00am - 5.00pm | FMM Selangor & Kuala Lumpur Branch

#### **OBJECTIVES**

- Be equipped with comprehensive knowledge of LC operations
- Gain work knowledge on relevant ICC Rules (UCP600, ISBP and Incoterms)
- Understand the availability of Trade Financing products and apply when necessary

#### CONTENTS

- Introduction to Trade
- Non LC Transactions
- Introduction to LCs
- Import Services
- Import Financing Facilities
- **Export Services**
- **Export Financing Facilities**
- Bank Guarantees (BGs)
- Do's and Don'ts in Trade Financing

Dates : April 7-8, 2021 Time : 9.00 am - 5.00 pm

Venue: FMM Selangor & Kuala Lumpur Branch

8A, Jalan Pensyarah U1/28, Hicom Glenmarie Industrial Park

40150 Shah Alam, Selangor Darul Ehsan

Fees : FMM Members – RM 1,378.00 per participant

(inclusive of 6% Service Tax)

Non Members – RM 1,696.00 per participant

(inclusive of 6% Service Tax)

### (Fees include course materials, Certificate of Attendance, lunch and refreshments)

\* Enjoy 5% for registration of two (2) and 10% discount for registration of three (3) or more participants from the same organisation and of the same billing source.

For further enquiries, please contact:

Siti Nazihah / Syazwani / Fatahiyah

**FMM Institute** 

Selangor & Kuala Lumpur Branch

Tel: 03-55692950 / 4171 / 4471 Fax: 03-55694346 Email: siti\_nazihah@fmm.org.my / syazwani@fmm.org.my / fatahiyah@fmm.org.my

Visit us at: www.fmm.edu.my / www.fmm.org.my

#### WHO SHOULD ATTEND

This course is designed for SMEs and other parties to whom working knowledge of LC operations, related ICC Rules and International Trade Financing products are crucial.

#### **FACILITATOR**

Mr. Noel Vong has more than 40 years of experience with a global banking giant. He was Manager of Trade and Finance for many years working in all aspects of the import and export transactions, financing of international trade, and implemented the technology that drives trade operations. In the last decade, he dedicated himself to training bankers in the ASEAN region in the finer aspects of documentary credits, uniform Customs and practices (UCP), and dispute resolution in international trade. He is currently a freelance trainer and on the panel of The Asian Banking School, a number of Banks, and the Malaysian Exporters Association. He has written procedure manuals for both Conventional and Islamic Trade Finance, and is a PSMB-Approved Trainer.

#### IN-HOUSE TRAINING AVAILABLE

Registration is on a first-come first-served basis. Cheques made in favour of the "FMM Institute" should be forwarded one week before the commencement of the programme. Completed registration form, that is faxed, mailed or e-mailed to FMM Institute, would be deemed as confirmed

All cancellations must be made in writing. There will be no charge for cancellation received 14 or more working days before the start of the programme. Cancellation received 7 - 14 working days before the start of the programme is subject to a cancellation fee of 50% of the course fees. Cancellation received 6 working days and below before the start of the programme is subject to a cancellation fee of 100% of the course fees. If the participant fails to attend the programme, the full course fees are payable. However, replacement can be accepted at no additional cost. The FMM Institute reserves the right to change the facilitator, reschedule or cancel the programme and all efforts will be taken to inform participants of the changes. Should the programme be cancelled or postponed, FMM Institute is not responsible for covering airfare, hotel or other travel costs incurred by the participants.

## **REGISTRATION FORM**

# Letters of Credit (LC) Operations and Trade Financing

## April 7-8, 2021 (Wednesday-Thursday)

FMM Selangor & Kuala Lumpur Branch

The Manager FMM Institute Tel: 03-55692950/4471/4171 Fax: 03-55694346 SST No:W10-1901-32000105		Please tick ( $$ ) accordingly: PSMB Scheme: $\Box$ SBL-KHAS $\Box$ Non Contributor Require vegetarian meal: $\Box$ Yes $\Box$ No
Please register the following participant(s) for the above programme: (To be completed in <b>BLOCK LETTERS</b> )		
1. Name	Designation	E-mail
Nationality	IC/Passport No.	
2. Name	Designation	E-mail
Nationality	IC/Passport No.	
3. Name	Designation	E-mail
Nationality	IC/Passport No.	
(If space is insufficient, please attach a separate list)		
Enclosed cheque/bank draft No		for RM
being payment for participant(s) made in favour of the "FMM Institute".		
Submitted by:		
Name:		
Designation:	E-mail:	
Company:		FMM Membership No.:
Address:		

My Corporate Identity No.: